

MSIL: COS: NSE&BSE: 2020

1<sup>st</sup> October, 2020

Vice President

National Stock Exchange of India Limited

"Exchange Plaza", Bandra- Kurla Complex

Bandra (E)

Mumbai - 400 051

General Manager

Department of Corporate Services

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai- 400 001

**Sub: Press Release**

Dear Sir,

Please find enclosed herewith as Annexure -"A", a copy of the press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For **Maruti Suzuki India Limited**



Sanjeev Grover

Vice President &

Company Secretary

**MARUTI SUZUKI INDIA LIMITED**

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Maruti Suzuki India Limited,

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Tel: 0124-2346721, Fax: 0124-2341304

**Manesar Plant:**

Maruti Suzuki India Limited,

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Press Release**Maruti Suzuki sales in September 2020**

**New Delhi, October 1<sup>st</sup>, 2020:** Maruti Suzuki India Limited posted total sales of 160,442 units in September 2020. This is a growth of 30.8% over the same period previous year. The performance has to be seen in the context of lower base of September 2019.

Total sales include domestic sales of 150,040 units and 2,568 units for other OEMs. In addition, the Company exported 7,834 units in September 2020.

**Q2 July-September FY 2020-21 Update**

With total sales of 393,130 units in Q2 (FY2020-21) the Company registered a growth of 16.2% over the same period previous year, on a lower base.

**H1 April-September FY 2020-21 Update**

With this, the Company closed H1 i.e. April-September (FY2020-21) with total sales of 469,729 units a decline of 36.6% over H1 April-September (FY2019-20). Company's sales performance in the first half has to be seen in conjunction with COVID-19 related disruptions.

The Company remains committed to the health, safety and well-being of all members across the value chain. All production and sales operations continue to take place fully consistent with all safety requirements for employees and customers.

The sales figures for **September 2020** are given below:

Category : Sub-segment	Models	September			April-September			April'19 - March'20
		2020	2019	% Change	2020-21	2019-20	% Change	
A: Mini	Alto, S-Presso <sup>1</sup>	27,246	20,085	35.7%	76,666	99,678	-23.1%	247,776
A: Compact	WagonR, Swift, Celerio, Ignis, Baleno, Dzire, Tour S	84,213	57,179	47.3%	230,656	374,143	-38.4%	787,610
<b>Mini + Compact Segment</b>		<b>111,459</b>	<b>77,264</b>	<b>44.3%</b>	<b>307,322</b>	<b>473,821</b>	<b>-35.1%</b>	<b>1,035,386</b>
A: Mid-Size	Ciaz	1,534	1,715	-10.6%	4,805	14,411	-66.7%	25,258
<b>Total A: Passenger Cars</b>		<b>112,993</b>	<b>78,979</b>	<b>43.1%</b>	<b>312,127</b>	<b>488,232</b>	<b>-36.1%</b>	<b>1,060,644</b>
B: Utility vehicles	Gypsy, Ertiga, S-Cross, Vitara Brezza, XL6	23,699	21,526	10.1%	77,306	114,210	-32.3%	235,298
C: Vans	Omni, Eeco	11,220	9,949	12.8%	34,256	61,080	-43.9%	118,404
<b>Total Domestic Passenger Vehicle Sales</b>		<b>147,912</b>	<b>110,454</b>	<b>33.9%</b>	<b>423,689</b>	<b>663,522</b>	<b>-36.1%</b>	<b>1,414,346</b>
Light Commercial Vehicles	Super Carry	2,128	2,046	4.0%	7,841	11,901	-34.1%	21,778
<b>Total Domestic Sales (PV+LCV)</b>		<b>150,040</b>	<b>112,500</b>	<b>33.4%</b>	<b>431,530</b>	<b>675,423</b>	<b>-36.1%</b>	<b>1,436,124</b>
Sales to other OEM		2,568	2,952	-13.0%	6,116	11,577	-47.2%	25,002
<b>Total Domestic Sales (Domestic + OEM)</b>		<b>152,608</b>	<b>115,452</b>	<b>32.2%</b>	<b>437,646</b>	<b>687,000</b>	<b>-36.3%</b>	<b>1,461,126</b>
<b>Total Export Sales</b>		<b>7,834</b>	<b>7,188</b>	<b>9.0%</b>	<b>32,083</b>	<b>53,911</b>	<b>-40.5%</b>	<b>102,171</b>
<b>Total Sales (Total Domestic + Export)</b>		<b>160,442</b>	<b>122,640</b>	<b>30.8%</b>	<b>469,729</b>	<b>740,911</b>	<b>-36.6%</b>	<b>1,563,297</b>

\*Clarifications: 1. S-Presso launched in September 2019.