

MSIL: COS: NSE&BSE: 2022/04\_01

01<sup>st</sup> April, 2022

Vice President

National Stock Exchange of India Limited

"Exchange Plaza", Bandra- Kurla Complex

Bandra (E)

Mumbai - 400 051

General Manager

Department of Corporate

Services BSE Limited

Phiroze Jeejeebhoy Towers Dalal

Street, Mumbai- 400 001

**Sub: Press Release**

Dear Sir/Madam,

Please find enclosed herewith as Annexure -"A", a copy of the press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For, Maruti Suzuki India Limited



Sanjeev Grover

Vice President &

Company Secretary

**MARUTI SUZUKI INDIA LIMITED**

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Maruti Suzuki India Limited,

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**Manesar Plant:**

Maruti Suzuki India Limited,

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### Maruti Suzuki sales in March 2022 and FY 2021-22

**New Delhi, April 1, 2022:** Maruti Suzuki India Limited sold a total of 170,395 units in March 2022. Total sales in the month include domestic sales of 137,658 units, sales to other OEM of 6,241 units and its highest ever monthly exports of 26,496 units.

For the full financial year 2021-22, the Company posted a total sales of 1,652,653 units with a growth of 13.4% over FY 2020-21. Total sales includes domestic sales of 1,365,370 units, sales to other OEM of 48,907 units and highest ever exports of 238,376 units.

The shortage of electronic components had some impact on the production of vehicles in FY 2021-22. The Company took all possible measures to minimise the impact. As the supply situation of electronic components continues to be unpredictable, it might have some impact on the production volume in FY 2022-23 as well.

The sales figures for **March 2022** and **FY 2021-22** are given below:

Category: Sub-segment	Models	March		April-March	
		2022	2021	2021-22	2020-21
A: Mini	Alto, S-Presso	15,491	24,653	211,762	226,159
A: Compact	Baleno, Celerio, Dzire, Ignis, Swift, Tour S, WagonR	82,314	82,201	704,881	719,647
<b>Mini + Compact Segment</b>		<b>97,805</b>	<b>106,854</b>	<b>916,643</b>	<b>945,806</b>
A: Mid-Size	Ciaz	1,834	1,628	15,869	13,852
<b>Total A: Passenger Cars</b>		<b>99,639</b>	<b>108,482</b>	<b>932,512</b>	<b>959,658</b>
B: Utility Vehicles	Ertiga, Gypsy, S-Cross, Vitara Brezza, XL6	25,001	26,174	290,701	229,101
C: Vans	Eeco	9,221	11,547	108,345	105,081
<b>Total Domestic Passenger Vehicle Sales (PV)</b>		<b>133,861</b>	<b>146,203</b>	<b>1,331,558</b>	<b>1,293,840</b>
Light Commercial Vehicles (LCV)	Super Carry	3,797	3,315	33,812	29,556
<b>Total Domestic Sales including LCV (PV+LCV)</b>		<b>137,658</b>	<b>149,518</b>	<b>1,365,370</b>	<b>1,323,396</b>
<b>Sales to other OEM</b>		<b>6,241</b>	<b>5,899</b>	<b>48,907</b>	<b>38,326</b>
<b>Total Domestic Sales (PV+LCV+OEM)</b>		<b>143,899</b>	<b>155,417</b>	<b>1,414,277</b>	<b>1,361,722</b>
<b>Total Export Sales</b>		<b>26,496</b>	<b>11,597</b>	<b>238,376</b>	<b>96,139</b>
<b>Total Sales (Total Domestic + Export)</b>		<b>170,395</b>	<b>167,014</b>	<b>1,652,653</b>	<b>1,457,861</b>

A comparison of absolute sales volume figures with respect to past years is as follows:

Category	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
<b>Total Domestic Sales (PV+LCV)</b>	<b>1,305,351</b>	<b>1,444,541</b>	<b>1,653,500</b>	<b>1,753,700</b>	<b>1,436,124</b>	<b>1,323,396</b>	<b>1,365,370</b>
<b>Sales to other OEM</b>	-	-	-	-	<b>25,002</b>	<b>38,326</b>	<b>48,907</b>
<b>Total Export Sales</b>	<b>123,897</b>	<b>124,062</b>	<b>126,074</b>	<b>108,749</b>	<b>102,171</b>	<b>96,139</b>	<b>238,376</b>
<b>Total Sales (Total Domestic + Export)</b>	<b>1,429,248</b>	<b>1,568,603</b>	<b>1,779,574</b>	<b>1,862,449</b>	<b>1,563,297</b>	<b>1,457,861</b>	<b>1,652,653</b>